

WHEN DISASTER STRIKES...

# We've Got You Covered.



restoration | renovation | environmental | roofing

**WE FIX BROKEN BUILDINGS™**





## A Name You Can Trust

BluSky provides commercial, industrial, governmental, residential, and multifamily restoration, renovation, environmental, and roofing services across the nation. With an emphasis on large projects, **we don't build things; we restore and rebuild them.** Our engaged employees bring experience and teamwork to anyone who owns or manages property, provides property insurance, or manages property insurance claims.

### Our Credo

We pledge to create an exceptional BluSky customer experience through our actions, teamwork, and genuine caring for the customers' personal needs.

### Employee Promise

Our employees are the most important resource in our commitment to serve our customers. We support each other and share an extraordinary bond of loyalty and teamwork. We are a culture of family.

## Projects Around the Country

At any given time, BluSky is actively working on thousands of projects around the country, **completing tens of thousands of jobs in 40+ states annually.** Year after year, approximately 96% of our customers say they would recommend using us again for their next repair.

We've achieved this degree of success over the long history of our company by focusing on four key components from our Quality Assurance Program: Highly Qualified Trade Partners, Operational Excellence, Safety, and Customer Service.



## BluSky Serves All Property Types

- |                      |                         |                            |
|----------------------|-------------------------|----------------------------|
| ✓ Commercial         | ✓ Healthcare Facilities | ✓ Universities & Schools   |
| ✓ Office Buildings   | ✓ Industrial            | ✓ Senior & Assisted Living |
| ✓ High Rise          | ✓ Multi-Housing         | ✓ Shopping Centers         |
| ✓ Hospitality Venues | ✓ Restaurants           | ✓ Residential              |

**96 PROOF**  
96% OF OUR CLIENTS SAY,  
"I would hire BluSky again."

### OUR CORE VALUES

Excellence • Teamwork • Innovation • Empathy • Integrity • Passion • Fun



# Be Prepared.



## BluSky Pre-Planning Solutions

## Services We Provide

BEFORE

### Rapid Recovery Starts with One Call

Unexpected catastrophes can strike anytime, anywhere. Fire, flood, wind and weather can devastate properties and displace people and businesses overnight. When disaster strikes, will you be prepared?

Timely response is important. But pre-planning is even better. We've developed tools to help you and your team during these situations. BluSky's Master Service Agreement puts you to the front of the line.

### Master Service Agreement Benefits

- ✓ PROFILE EXPECTATIONS BEFORE AN EMERGENCY
- ✓ PRIORITY STATUS DURING A DISASTER
- ✓ ESTABLISHED TIME & MATERIALS PRICING

### Emergency Calls Receive Immediate Response:

A live BluSky employee will answer your call, not a message center. Calls are dispatched to the Vice President of the local BluSky branch, a BluSky Project Director and personnel are then notified. We'll follow up with a phone call and proceed with a plan of action to mobilize and dispatch a professionally trained crew for your specific emergency needs.

Call **800.266.5677** 24/7/365

### Go With the Team You Can Count On

BluSky's strength lies in coordinating restoration projects of any commercial or private structure following damage from natural disasters, fire, flooding or environmental hazards. With an emphasis on large projects, **we don't build things; we restore and rebuild them.**

AFTER



### PROPERTY RESTORATION

- ✓ FIRE & SMOKE RESTORATION
- ✓ WATER DAMAGE RESTORATION
- ✓ STORM DAMAGE REPAIR & RESTORATION



### RENOVATION SERVICES

- ✓ PROJECT ASSESSMENT
- ✓ DUE DILIGENCE
- ✓ VALUE ENGINEERING



### ENVIRONMENTAL REMEDIATION

- ✓ ASBESTOS
- ✓ MOLD
- ✓ BIOHAZARD



### COMMERCIAL ROOFING

- ✓ IN-DEPTH ANALYSIS & PROJECT-SPECIFIC SPECS
- ✓ SITE-SPECIFIC SAFETY PLANS
- ✓ REAL WORLD PRICING



### HEALTHCARE RESTORATION

- ✓ 24-HOUR EMERGENCY RESPONSE
- ✓ DISINFECTION & OUTBREAK SERVICES
- ✓ ENVIRONMENTAL REMEDIATION



24/7/365 Emergency Dispatch: 800.266.5677

GoBluSky.com





# We Know Exactly What to Do.

# When Disaster Strikes.

## Smoke & Fire Damage

### Fire Damage Restoration Services

When fire strikes, the damage caused by heat, flames, water, and smoke can be devastating. The BluSky teams are experts at smoke and fire damage restoration, using a wide array of technologies to make it better.

We are certified by the IICRC (Institute of Inspection Cleaning and Restoration Certification), meaning you can count on us for complete cleaning, deodorization, and reconstruction following a fire.

As soon as we're allowed to enter, our teams will secure the damaged area through shoring and bracing, board-up, and tarping for safety and to prevent further damage. Then we'll tackle demolition, cleanup, and water removal.

### BluSky Fire Loss & Cleanup

- ✓ Structural Damage Assessment
- ✓ Demolition & Debris Removal
- ✓ Soot Deposit & Smoke Removal
- ✓ Surface Cleaning
- ✓ Water and Chemicals Removal
- ✓ Reconstruction
- ✓ Contents Restoration
- ✓ Deodorization



## Water Damage

### Water-Related Disasters Require Fast Action

Water is one of the most destructive elements to property, buildings, and their inhabitants. Damage becomes more severe with unsanitary water and when cleanup and dry-out services are delayed.

If the water damage is not mitigated quickly, your property can experience secondary damage resulting from mold, fungi, or microbial contamination. It's critical to have the experience and quick response of a team like BluSky.

It's crucial that the water damage restoration process is handled properly in order to avoid future mold issues. At BluSky, all of our mitigation and drying technicians are educated and certified by the IICRC (Institute of Inspection Cleaning and Restoration Certification), and we stay current on the latest emerging technologies and efficiencies.

### Water Damage Response

- ✓ Immediate Action
- ✓ Infrared Moisture Detection
- ✓ Temporary Power Distribution
- ✓ Water Extraction & Pumping
- ✓ Monitored Structural Drying
- ✓ Sewage Clean-Up & Sanitation
- ✓ Disinfection & Odor Neutralization
- ✓ Total Reconstruction





# We Restore Peace of Mind.

## Storm Damage

### Faster Recovery from Natural Disasters

Weather-related issues such as hurricanes, tornadoes, heavy winds, rain, hail, ice and snow buildup, and more can inflict a wide variety of damage to properties.

BluSky's certified and highly trained team is ready to bring your business or home back to its pre-loss condition. BluSky provides services such as shoring, bracing, temporary fencing and power, securing of the building, demolition and total restoration of the property.

### Ready at a Moment's Notice

BluSky is available 24/7 and will be onsite to evaluate storm damage and secure your commercial property or home against further damage from the elements. Storm damage may involve many disciplines – water, fire, contents, and structural repairs. We can handle all aspects of storm damage repair to restore your property.

### Storm Damage Restoration

- ✓ Water Extraction & Mitigation
- ✓ Tree Removal & Tarp Services
- ✓ Temporary Power Generation
- ✓ Board-up & Temporary Roofing Systems
- ✓ Complete Repair & Reconstruction



# Back to Business.

## Renovation Services

### Property Damage Renovation

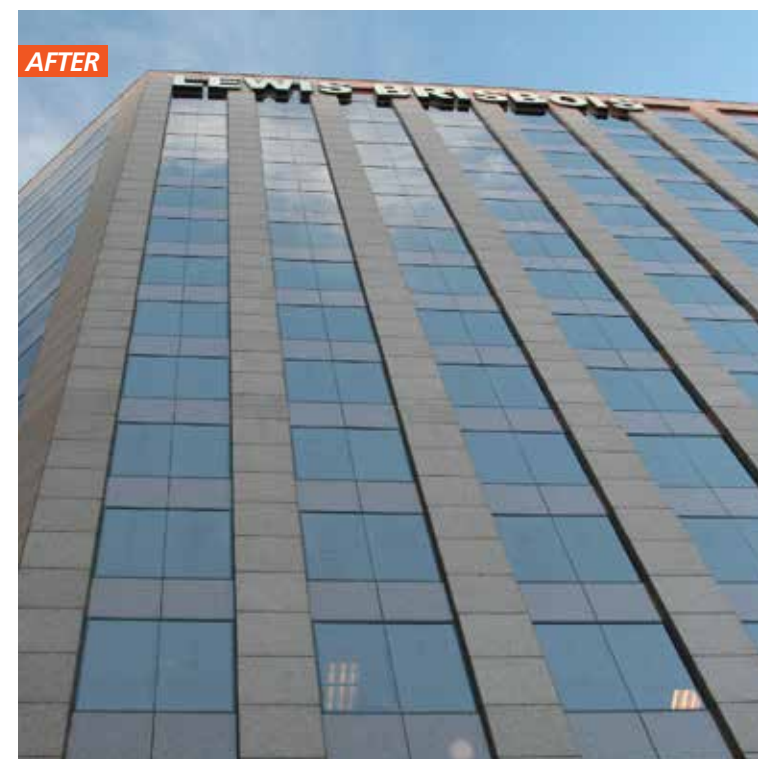
Our dedicated Renovation Project Director's, Project Manager's, and Field Superintendent's extensive experience in commercial, residential, high-rise, and community renovation has given us the skills we need to achieve outstanding results.

Our team quickly gets involved in engineering and planning to develop a working strategy and create a turnkey approach that allows us to begin renovation or restore damaged multifamily and commercial properties.

Building devastation from fire, water, and other disasters can also damage personal contents and equipment. For commercial properties, this can lead to critical downtime and loss of business income. Our restoration experts will evaluate affected items and equipment and make recommendations as to their recoverability, helping you to make the right financial decisions. Should you restore it or replace it?

### Commercial Restoration

- ✓ Project Assessment
- ✓ Due Diligence
- ✓ Value Engineering
- ✓ Project Management & Coordination
- ✓ National Sourcing of Materials





# We Restore Confidence.



## Environmental Remediation

### Dirty Jobs Done Right

BluSky's Environmental Services Division provides inspections and cleanup for asbestos, mold, and other biological contamination of commercial properties. We have deep industry-leading experience in mitigating complex chemical contaminants, and our internal environmental specialists are certified to work under these extremely hazardous conditions.

Our service programs are designed to provide cost-effective abatement solutions. All environmental services projects are evaluated and completed with confidentiality and discretion.

### Asbestos Abatement, Testing & Inspection

#### Safely Removing a Silent Killer.

Found in a vast array of products and construction materials manufactured through 1978, asbestos has been shown to be a serious health hazard. Unfortunately, asbestos exposure is often encountered during restoration, remodeling or repair.

Regardless of the year of construction, all structures that have the potential of asbestos-containing building materials must be tested before demolition or renovation, even after a disaster when time is of the essence. When tests come back positive, BluSky can provide the asbestos abatement services to ensure the material is taken care of safely according to standards established by the EPA, OSHA, and state health departments.



#### ASBESTOS ABATEMENT METHODS:

- ✓ Constructing, altering, repairing, maintaining, or renovating asbestos-containing structures or substrates
- ✓ Removing or encapsulating asbestos-containing material (ACM)
- ✓ Transporting, disposing, storing, containing, and housekeeping involving asbestos or asbestos-containing products on a construction site



#### MOLD REMEDIATION METHODS:

- ✓ Collect and analyze samples
- ✓ Erection of negative air pressure containments
- ✓ Mold abatement, cleanup
- ✓ 24-hour air quality monitoring
- ✓ Daily reporting and testing
- ✓ Total reconstruction



#### BIOHAZARD & LEAD-BASED PAINT CLEANUP:

- ✓ Removal and replacement of hazardous material
- ✓ Enclosure with a durable substance
- ✓ Chemical stripping methods employed
- ✓ Mechanical abrasive methods
- ✓ In-place management, could include possible encapsulation



### Mold Remediation

Microbial growth can begin within 24-48 hours following an incident of water damage. Our preferred method of attack is to properly clean and dry surfaces and materials to prevent mold growth. If that's not possible, our mold remediation teams can make recommendations for removing mold based on the size and scope of the contamination.

We may also bring in the services of a Certified Industrial Hygienist to help with consulting and testing to ensure you have all the information you need about your situation. We encourage property owners to take immediate action when dealing with water damage at their property to prevent microbial growth and maintain a healthy environment.

### Biohazard Cleanup

Situations requiring the cleanup of biohazardous materials are often sensitive in nature and require the utmost professionalism and safety considerations.

BluSky teams have the experience and expertise to handle and clean up environmental and biological hazards, including staph, norovirus, lead-based paint, bodily fluids, crime scenes, and methamphetamine contamination. Our certified environmental specialists have the training to offer consultation on the most effective cleanup approaches, as well as safely remove contaminants to make rooms or buildings safe again to occupy.





# No Nonsense. Just Common Sense.



## Commercial Roofing

### The BluSky Difference

BluSky's in-house Commercial Roofing Division approaches large loss differently, operating and competing as a stand-alone roofing company. This model allows us to utilize reasonable market-rate pricing without relying solely on insurance pricing models.

When you're frustrated with unsettled and escalated roofing claims or not receiving real-world pricing due to contractors using inappropriate pricing platforms, it's time to call BluSky. Whether you have a planned replacement project or a large emergency insurance claim, BluSky will take care of it.

### We Repair & Rebuild Damaged Roofs

There are many environmental conditions that can lead to roof damage including hurricanes, tornados, hail, wind, winter storms, rain, snow, and ice. Some roofs last longer than others, but ALL are designed to perform to a minimum standard. The contractor is the key to a successful project.

BluSky is certified with eight different roofing system and materials manufacturers, which allows us to design a specific solution based on our clients' individual needs. When roofing companies only have one or two options it limits what they can offer, which could mean they cannot offer the best solution to a specific issue.



### WHY CHOOSE BLUSKY ROOFING...

- ✓ Expertise in the most difficult commercial and multifamily roofing projects
- ✓ In-depth analysis and project-specific specs that meet all code requirements
- ✓ Site-specific safety plans and inspections – residents, staff, and customers are always protected
- ✓ Resources to serve any project requirements or specification needs
- ✓ "Real-world pricing" and performance



### Complex Project Expertise

BluSky's roofing team of seasoned experts have experience in every aspect of the business from multifamily, to hospitals, industrial, pharmaceutical, and food processing. With the vast amounts of actual experience on complex jobs involving so many types of roofing, we're able to design a solution that is efficient and can be safely completed. We are constantly looking at how to better perform our jobs, but safety is an area where we will never compromise.

The biggest way our clients benefit has been pricing. We thoroughly inspect and design our roofing projects based only on the specific project at hand. We approach roofing projects just like we would any other capital expense project, which enables us to provide more favorable pricing to the client vs. pricing based on claims adjuster software, which is not always based on real world pricing.

### Trained & Certified Installers

In today's ever-changing landscape of new products and systems, the commercial roofing industry is becoming more complex than ever.

BluSky construction professionals take continuing education and training certification courses to ensure that we can deliver the highest quality workmanship. We keep up to date with the latest technology and material advances to provide the very best solution to your specific roofing needs.



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GoBluSky.com







# Stay Safe.

## Healthcare Restoration

### Managing Unplanned Events

Disasters can strike with little or no warning, stressing your healthcare personnel and disrupting patient services.

No matter what the disaster is, BluSky's Emergency Response Team has extensive experience in repairing and disinfecting healthcare facilities and contents to return property and services back to normal.

#### Know When to Call!

Recover faster and reduce risk with BluSky. Experts in the Environment of Care.

### Disinfection & Outbreak Response

As an essential services provider, BluSky biohazard crews are on the front lines when there is an outbreak crisis. Our experts are properly equipped and trained in environmental containment procedures and disinfection techniques to help reduce the risk of infection or illness, prevent cross-contamination, and reduce downtime in operations. We use EPA-registered, hospital-grade disinfectants to effectively sanitize and protect against the spread of viruses.

#### OUR EXTENSIVE EXPERIENCE INCLUDES:

- ✓ 24-HOUR EMERGENCY RESPONSE
- ✓ DISINFECTION & OUTBREAK SERVICES
- ✓ ENVIRONMENTAL REMEDIATION
- ✓ LOSS MITIGATION
- ✓ TOTAL RECONSTRUCTION
- ✓ PRIORITY RESPONSE SERVICES



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# WE FIX BROKEN BUILDINGS™

**National Reach, Local Expertise.**



BluSky is a national restoration contractor with corporate and regional office locations coast to coast. Our specialized divisions have the skills and experience to tackle any restoration project. There is no loss anywhere in the country in which our teams can't come in and make it better.



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[goblusky.com](http://goblusky.com)